

Creating

No-Regret Strategic Leadership

To build leaders who
make decisions despite
uncertainty

To capacitate leaders
for organizational
resilience



Our training
strengthens
human competencies
beyond AI.

Dr. Saleem
Founder & CEO
Sales & Stress Management Expert



Team



Dr. Saleem
Founder & CEO

Sales & Stress Management Expert

Dr. Saleem is an eminent leadership coach, communication specialist, corporate trainer. Over his career, Dr. Saleem has provided executive education & organization development training for government departments, universities, banks, insurance companies, microfinance & health care organizations. His expertise lies in leadership skills, sales skills, corporate communication, & stress & conflict management. Through coaching & training, Dr. Saleem has helped thousands of professionals reach high performance levels. He is a university professor & prolific author.



Prof. Dr. Shreedhar Gautam
Chief Advisor

Prof. Gautam is a distinguished academic. He advises the operational team to lead training programs & make decisions for sustainable business growth.



Prof. Dr. Archana Pandey Bista
Research Executive

Prof. Bista is an eminent academic, researcher, & professional researcher specializing in nursing, academic leadership, research, & capacity building, empowering educators & professionals.



A/Prof. Mrs. Santosh Giri
Research Expert

Prof. Giri is an expert in nutrition, health education, wellness, & community development.



Mrs. Najia Khan
Managing Director

Mrs. Khan has worked as a researcher for many years. She is a sociologist. She inspires the team of Motivation Funnel. She designs evidence-based learning programs, & supports capacity-building initiatives for corporate, academic, & development sectors.

Unstoppable Journey of Motivation Funnel



Training on **Corporate Culture** to Branch Managers of CYC Nepal



Session on **Sales Skills** to Branch Managers of National Life Insurance



Session on **Stress Management** to Nurses in Kathmandu Medical College



Session on **Workplace Performance** to Hotel Employees



Training on **Executive Leadership** to CEOs & Sr. Managers of Himalayan Life Insurance



Mr. Anil Kumar Upadhyay
Banking and Management Expert

Mr. Upadhyay is a distinguished banking leader with over 34 years of experience in Nepal's financial sector. He has served as CEO of Agricultural Development Bank Ltd. (ADBL) and as President of Nepal Bankers' Association (NBA). His expertise spans banking operations, corporate governance, risk management, and strategic decision-making, guiding Banking and Financial Institutions toward resilience and sustainable growth.

Executive Leadership empowers CEOs, senior managers, & departmental heads to inspire high-performing teams, make sound decisions, lead organizational transformation, & build resilient institutions. This program enhances strategic thinking, communication, governance, innovation, & change management for sustainable growth & organizational excellence.

Sales Mastery equips insurance professionals, bank managers, branch managers, sales officers, & agents with practical skills in prospecting, customer relationship management, negotiation, objection handling, cross-selling, & closing techniques. The program strengthens customer trust, improves conversion rates, increases premium collection, & promotes business growth.

Stress Management helps insurance professionals, bank employees, branch managers, customer service officers, & sales teams to manage workplace pressure & performance stress. The program develops resilience, emotional intelligence, work-life balance, & coping strategies, reducing burnout for productivity, customer satisfaction, employee well-being, & high performance.

Conflict Resolution equips bank and insurance professionals, branch managers, supervisors, customer service teams, & sales personnel with practical skills to manage workplace disagreements, resolve customer complaints, negotiate effectively, & foster collaboration. The program strengthens a positive work environment, & client relationships.

Motivation Funnel Pvt. Ltd.

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